

3	Mandatory Criteria -Clause 21.1 Point (i) (a) of Part B: Evaluation Criteria	<p><b>Part B: Evaluation Criteria:</b> Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals: Point (i) Specific experience of the Consulting Firm relevant to the assignment: a) Experience of having successfully managed field level assignments / Performance Management Consultancy assignments in Fisheries/Agriculture or allied sector during the last five years i.e. FY 2019-20 to FY 2023-24 (1st April 2019 to 31st March 2024) With minimum contract value not less than INR 5 (Five) crores for each completed assignment. 30 (10 points for each Central Govt. Project &amp; 5 points for each State Govt. Project, maximum 30 points) Note: - i. Consulting firms shall ensure to submit Copies of Work orders along with final payment certificate/ Completion certificates for each completed assignment. ii. Only completed assignments with work order along with final payment certificate/completion certificate will be considered for evaluation of the proposal.</p>	<p>In the evaluation criteria it is mentioned that "Experience of having successfully managed field level assignments / Performance Management Consultancy assignments in Fisheries/Agriculture or allied sector during the last five years i.e. FY 2019- 20 to FY 2023-24 (1st April 2019 to 31st March 2024) With minimum contract value not less than INR 5 (Five) crores for each completed assignment."</p> <p>1. In general field-level assignments refer to projects that have a direct ground-level impact and are implemented on-site/field, extending beyond activities such as "As-Is" assessments and feasibility studies.</p> <p>2. To ensure that the selected firm/organization is equipped with skills and experience for effective ground level implementation of the project the scope of the successfully completed field level assignments may not be limited to only As is assessment &amp; Feasibility study and the firm should have experience of hands on implementation. In this context, clarification is sought on what are the activities that would be considered as eligible "field level assignments".</p> <p>3. Given that the project requires specialized technical skills and sector-specific knowledge in fisheries, it is proposed that 3 marks may be awarded to firms/organizations that have successfully completed more than 5 projects in the fisheries sector. This will ensure that the selected firm possesses the necessary expertise to effectively execute the assignment.</p> <p><b>We request to modify the Clause as:</b> "Part B: Evaluation Criteria: Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals: Point (i) Specific experience of the Consulting Firm relevant to the assignment: a) Experience of having successfully managed field level assignments / Performance Management Consultancy assignments in Fisheries/Agriculture or allied sector during the last five years i.e. FY 2019-20 to FY 2023-24 (1st April 2019 to 31st March 2024) With minimum contract value not less than INR 5 (Five) crores for each completed assignment. 30 (9 points for each Central Govt. Project, 4.5 points for each State Govt. Project &amp; overall 3 points for Fisheries experience</p>	<p>It is clarified that Field level assignment will be referred to those assignments that will have a direct ground level impact and are implemented on-site/field. Activities related to assessment or studies will not be considered as field-level assignments.</p>
4	27.1	<p>Expected date and address for contract negotiations: Date: Will be notified letter to the L1 bidder Address: Department of Fisheries, Govt. of India, Ground Floor, Chandralok Building, Janpath, New Delhi-110001</p>	<p>We understand that the L1 bidder is the one who submits the lowest quoted price. However, the RFP includes a specific clause under Section "D. Negotiations and Award, 27.1 Expected Date and Address for Contract Negotiations," which states: "Date: Will be notified by letter to the L1 bidder." In light of this, we seek clarification on whether only the L1 bidder will be invited for contract negotiations based solely on their financial bid, or if the firm with the highest overall score, determined after the evaluation of both technical and financial bids, will be selected for negotiations.</p>	<p>In this case, the L1 bidder represents the highest overall scoring bidder, determined after the evaluation of both technical and financial bids, as per the 80:20 method outlined in the RFP. Therefore, the firm with the highest overall score will be selected for the contract negotiations.</p>
5	Duration of Engagement	<p>Duration of Engagement The contract will be for 2 years, which may be extended further, subject to the requirement, availability of budget and satisfactory performance of the agency, with the mutual consent of both the parties and with the same terms and conditions.</p>	<p>This clause does not consider incremental expenses, which are essential for covering the costs associated with maintaining human resources. To address this, we request the inclusion of the following provision to ensure these additional costs are appropriately considered. "The contract will be for 2 years, which may be extended further, subject to the requirement, availability of budget and satisfactory performance of the agency, with the mutual consent of both the parties and with a 10% YOY increment applicable at the time of extension for each year, other terms and conditions remaining same."</p>	<p>Duration of the engagement is for 2 years. Depending on the mutual consent of both the parties, performance of the consultant and available budget the contract can be extended further if required with same terms and conditions. (SCC 14.1)</p>
6	Section 8,	<b>Supporting Staff (Non-Key Experts):</b>	<p>We request the authority to kindly include B.F. Sc as an eligible qualification for this position, considering its direct relevance to the fisheries sector.</p>	Provision shall remain as per RFP/Amendment No.-1
	Manpower requirement	<p>Qualification: Postgraduate/ MBA Experience: Minimum 1 year of relevant experience in Agri and Allied sector</p>	<p>Additionally, we request that the <b>minimum required experience be increased to more than 3 years in fisheries projects</b> to ensure candidates have adequate expertise in fisheries value chain development and sector-specific challenges.</p>	Provision shall remain as per RFP/Amendment No.-1


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7	Clause 19 (b), 19.1.3. of General Conditions of Contract	19.1.3. The Consultant may terminate this Contract, by not less than thirty (30) calendar days" written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause. (a) If the Client fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause GCC 45.1 within fortyfive (45) calendar days after receiving written notice from the Consultant that such payment is overdue. (b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days. (c) If the Client fails to comply with any final decision reached as a result of arbitration pursuant to Clause GCC 50.1. (d) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultant's notice specifying such breach.	In continuation of the clause, we request you to add "Consultant may terminate this Contract or any particular services immediately upon written notice to Client, if Consultant reasonably determines that it can no longer provide the services in accordance with applicable law or its professional obligations."	Provision shall remain as per RFP/Amendment No.-1
8	Clause 23.1 Point of Special Conditions of Contract	The following limitation of the Consultant's Liability towards the Client can be subject to the Contract's negotiations: "Limitation of the Consultant's Liability towards the Client: (a) Except in the case of gross negligence or willful misconduct on the part of the Consultant or on the part of any person or a firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to the Client's property, shall not be liable to the Client: (i) for any indirect or consequential loss or damage; and (ii) for any direct loss or damage that exceeds one time of the total value of the Contract; (b) This limitation of liability shall not (i) affect the Consultant's liability, if any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services; (ii) be construed as providing the Consultant with any limitation or exclusion from liability which is prohibited by the Applicable Law in India".	The minimum coverage amount is not mentioned. We request to add a capping amount, that "The amount in no case shall exceed the total fees received from the client."	Provision shall remain as per RFP/Amendment No.-1

  
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9	Cluse 23.5 of Public Opening of Financial Proposals	Following the completion of the evaluation of the Technical Proposals, the Client will notify online through e-procurement portal, all Consultants of the location, date and time of the public opening of Financial Proposals. Any interested party who wishes to attend this public opening should contact the following official and request to get notified of the location, date and time of the public opening of Financial Proposals. The request should be made before the deadline for submission of Proposals, stated above – V. Srinivasa Rao Director (Fisheries), Department of Fisheries, Govt. of India, Email: srveeragandham@ord.gov.in Alternatively, a notice of the public opening of Financial Proposals may be published on the Client's website, if available. In the event of the specified date of proposal opening being declared a holiday for the Client, the proposals will be opened at the appointed time and location on the next working day.	Clarification is sought if Hard copies of proposals are to be also submitted.	No hard copy submission allowed. Will consider proposal submitted through given e-proc portal only.
10	The payment schedule:	<p>The Payment Schedule:</p> <ol style="list-style-type: none"> <li>1 Acceptance of the Inception Report (Strategy, List of Staff, Broad Work Plan) - 10%</li> <li>2 Acceptance of the Quarterly Progress Report (1st Quarter – Year 1) - 8.75%</li> <li>3 Acceptance of the Quarterly Progress Report (2nd Quarter – Year 1) - 8.75%</li> <li>4 Acceptance of the Quarterly Progress Report (3rd Quarter – Year 1) - 8.75%</li> <li>5 Acceptance of the Quarterly Progress Report (4th Quarter – Year 1) - 8.75%</li> <li>6 Acceptance of the Quarterly Progress Report (1st Quarter – Year 2) - 8.75%</li> <li>7 Acceptance of the Quarterly Progress Report (2nd Quarter – Year 2)- 8.75%</li> <li>8 Acceptance of the Quarterly Progress Report (3rd Quarter – Year 2) - 8.75%</li> <li>9 Acceptance of the Quarterly Progress Report (4th Quarter – Year 2)- 8.75%</li> <li>10 Acceptance of the Final Terminal Report including satisfactory work done report from each of the Schemes - 20.00%</li> </ol>	<p>The initial kickoff of the project and the onboarding of all team members involve additional costs incurred at incremental rates. Considering these financial implications, we respectfully propose an increase in the payment disbursed upon acceptance of the Inception Report from 10% to 15%. This adjustment would help accommodate the initial expenses associated with mobilizing resources and ensuring a smooth commencement of the project. The payment at acceptance of the Final Terminal Report including satisfactory work done report from each of the Schemes may be reduced from 20% to 15%.</p> <p>The Payment Schedule:</p> <ol style="list-style-type: none"> <li>1 Acceptance of the Inception Report (Strategy, List of Staff, Broad Work Plan) - 15%</li> <li>2 Acceptance of the Quarterly Progress Report (1st Quarter – Year 1) - 8.75%</li> <li>3 Acceptance of the Quarterly Progress Report (2nd Quarter – Year 1) - 8.75%</li> <li>4 Acceptance of the Quarterly Progress Report (3rd Quarter – Year 1) - 8.75%</li> <li>5 Acceptance of the Quarterly Progress Report (4th Quarter – Year 1) - 8.75%</li> <li>6 Acceptance of the Quarterly Progress Report (1st Quarter – Year 2) - 8.75%</li> <li>7 Acceptance of the Quarterly Progress Report (2nd Quarter – Year 2)- 8.75%</li> <li>8 Acceptance of the Quarterly Progress Report (3rd Quarter – Year 2) - 8.75%</li> <li>9 Acceptance of the Quarterly Progress Report (4th Quarter – Year 2)- 8.75%</li> <li>10 Acceptance of the Final Terminal Report including satisfactory work done report from each of the Schemes - 15.00%</li> </ol> <p>Also, the details of the designated nodal officers may be clearly specified, including the individuals responsible for report submission, acceptance, approval, and formal acknowledgment of satisfactory completion to facilitate payment process.</p>	Provision shall remain as per RFP/Amendment No.-1
11			<p>We understand that employee well-being and work- life balance are necessary for enhancing job satisfaction and productivity within an organization. In this context, we request the inclusion of a clause on the leave policy, as the RFP does not provide specific details on this aspect Leaves policy</p> <p>The consultants shall be entitled to leaves in accordance with the leave policy outlined by the Central Government. The specifics of leave entitlements, types of leaves, and any additional conditions related to leaves will be governed by the prevailing Central Government policies.</p>	<p>The consultants deployed are entitled for 12 days annual leave ( 1 leave for each completion month) with maximum five (5) days leave at a time. These leaves will not be accumulated at end of the year and no carry forward of leave allow.</p> <p>Further, it should be the responsibility of the firm to ensure that the project does not suffer any ill effects due to absence of Consultant at any point.</p>

  
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12			In case, with increased scope of work during project implementation, the hiring of additional resources may be necessary to ensure seamless execution. In such cases, clarification is requested on whether the contract provisions allow for the hiring of additional resources at a predefined rate under such circumstances.	Term of referencen and requirement of desired manpower has already been provided.
<b>NABARAD Consultancy Private Limited (NABCONS)</b> <b>(Pre Bid Query/Clarification received through Email as on 03rd March 2025)</b>				
1	Page 33	The applicant (firm) should have successfully managed at least three field level assignments or Performance Management Consultancy assignments in fisheries/Agriculture or allied sector projects for Central Government/ Central Government Entities/ State Governments managing Government Programmes/ schemes in the last 5 years i.e. 2019-20 to 2023-24 ( 1st April 2019 to 31st March 2024) of minimum contract value of INR 5 (Rupees Five Crore) each assignment. Copies of Work Orders along with final payments certificate/ Completion Certificates by client. Only completed assignments will be considered.	Kindly relax the document as final payments certificate/ Completion Certificates/ CA certificate	Same as above Sr. No-1 Clarification-2
2	Part A: Mandatory Criteria: Page 33 Serial No.3	The applicant (firm) should have a minimum annual turnover of Rs.100 Crore from Indian operations in business consulting services in each of the last 3 years i.e., 2020-21 to 2022-23. Turnover Certificate certified by Statutory Auditor or Extracts from the Audited Financial Statements for the last 3 years i.e., 2020-21 to 2022-23.	Kindly consider the average of last three years turnover of Rs.100 crore from Indian operation i.e 2021-22, 2022-23, 2023-24.	Provision shall remain as per RFP/Amendment No.-1
3	Part B: Evaluation Criteria:	(i) Specific experience of the Consulting Firm relevant to the assignment: a) Experience of having successfully managed field level assignments / Performance Management Consultancy assignments in Fisheries/Agriculture or allied sector during the last five years i.e. FY 2019-20 to FY 2023-24 (1st April 2019 to 31st March 2024) With minimum contract value not less than INR 5 (Five) crores for each completed assignment. Only completed assignments with work order along with final payment	Kindly consider Work Orders/CA certificate for Completed Assignments	Provision shall remain as per RFP/Amendment No.-1
<b>NANGIA &amp; CO LLP</b> <b>(Pre Bid Query/Clarification received through Email on 05th March 2025)</b>				
1	Part A: Mandatory Criteria S. No. 2 Page no — 32,33	The applicant (firm) should have successfully managed at least three field level assignments or Performance Management Consultancy assignments in fisheries/Agriculture or allied sector projects for Central Government/ Central Government Entities/ State Governments managing Government Programmes/ schemes in the last 5 years i.e. 2019-20 to 2023-24 (1st April 2019 to 31st March 2024) of minimum contract value of INR 5 (Rupees Five Crore) each assignment.	We appreciate the department's commitment to ensuring that only experienced and capable agencies are selected for this project. However, we would like to request a reconsideration of the eligibility criteria as follows: "The applicant (firm) should have successfully managed/ongolng at least three field level assignments or Performance Management Consultancy assignments in fisheries/Agriculture or allied sector/Training & Capacity Promotion projects for Central Government/ Central Government Entities/ State Governments or their agencies/institutions managing Government Programmes/ schemes in the last 5 years i.e. 2019-20 to 2023-24 (1st April 2019 to 31st March 2024) Of minimum contract value of INR 3 (Rupees Three Crore) each assi nment. <b>(Completed/on-going)</b>	Provision shall remain as per RFP/Amendment No.-1   <b>वी. श्रीनिवास</b> निदेशक/Director भारत सरकार/Govt. of India मत्स्यपालन, पशुपालन एवं डेयरी मंत्रालय Min.of Fisheries, Animal Husbandry & Dairying मत्स्यपालन विभाग/Department of Fisheries कृषि भवन, नई दिल्ली-110001 Krishi Bhawan, New Delhi-110001

2	Part A: Mandatory Criteria S. No. 2 Page no — 33	The applicant (firm) should have a minimum annual turnover of Rs100 crore from Indian operation in Business consulting services in each of last three years i.e., 2020-21 to 2022-23.	The Authorities are requested to please make the relaxation in the criteria as follows: "The applicant (firm) should have a minimum average annual turnover Of Rs.100 Crore from Indian operations in business consulting services in the last 3 years i.e., 2020-21 to 2022-23. "	Provision shall remain as per RFP/Amendment No.-1
3	Part B: Evaluation Criteria S. NO.i (a) Specific experience Of the Consulting Firm relevant to the assignment: Page no — 33	Experience of having successfully managed field level assignments / Performance Management Consultancy assignments in Fisheries/Agriculture or allied sector during the last five years i.e. FY 2019-20 to FY 2023-24 (1st April 2019 to 31st March 2024) With minimum contract value not less than INR 5 (Five) crores for each completed assignment.(10 points for each Central Govt. Project & 5 points for each State Govt. Project, maximum 30 points)	The Authorities are requested to please make the relaxation in the criteria as follows: "Experience Of having successfully managed/ongoing field level assignments / Performance Management Consultancy assignments in Fisheries/Agriculture or allied sector /Training & Capacity Building/Livelihood Promotion during the last five years i.e. FY 2019-20 to FY 2023-24 (1st April 2019 to 31st March 2024) With minimum contract value not less than INR 3 (Three) crores for each completed/ongoing assignment. " (10 points for each Central Govt. Project & 5 points for each State Govt. Project, maximum 30 points)	Provision shall remain as per RFP/Amendment No.-1
<b>LINPICO SARL</b> (Pre Bid Query/Clarification received through Email on 27th February 2025)				
1	Page 28	14.1.1 Joint Venture or sub-consultants not allowed	We are requesting you to kindly allow to participate JV/Consortiums.	Provision shall remain as per RFP/Amendment No.-1
2	Page 32	Part A Mandatory Criteria Point 1. The applicant (firm) should be legally registered firm and have been operating in India at least for the last ten years	We are requesting you to kindly remove the word "in India" and modify the clause as: Point 1. The applicant (firm) should be legally registered firm and have been operating at least for the last ten years.	Provision shall remain as per RFP/Amendment No.-1
3	Page 33	Part A Mandatory Criteria Point 3. The applicant (firm) should have a minimum annual turnover of ₹ 100 crore from Indian operations in business consulting services in each of last 3 years i.e., 2020-21 to 2022-23	We are requesting you to kindly modify the clause as: Point 3. The applicant (firm) should have minimum annual turnover of ₹ 50 crore in consulting services in each of the last 3 years i.e., 2020-21 to 2022-23	Provision shall remain as per RFP/Amendment No.-1
<b>Note:- Addendum/corrigendum is being issued in this regard</b>				

  
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